



Incredible One Enterprises, LLC is an award-winning business consulting firm that specializes in providing proven solutions for the business management challenges that impact governmental agencies, corporations, and small businesses. Through our Scalable Solutions Method® and the Pillars of Business Optimization®, we start with a detailed audit and gap analysis and finish with a strategic plan and advisory support that strengthens the scalability of your organization around strategy, sales, infrastructure, systems, support teams, and success mindset. We support our clients through management consulting, keynote speaking, executive coaching, assessments, and workshop facilitation. The bottom line: partnering with us will make your organization an Incredible One.

Core Capabilities



**BUSINESS
MANAGEMENT
CONSULTING**



**STRATEGIC
PLANNING
CONSULTING**



**TALENT
OPTIMIZATION
ASSESSMENTS**



**LEADERSHIP
DEVELOPMENT
EXECUTIVE &
BUSINESS
COACHING**



**PROFESSIONAL
MANAGEMENT
DEVELOPMENT
TRAINING**



**SALES TEAM
DEVELOPMENT**

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Previous Clients



National
Urban League



NATIONAL
SPEAKERS
ASSOCIATION



NAWBO
National Association of Women Business Owners



Women Presidents
ORGANIZATION®



PAST PERFORMANCE

Grew outcomes at the Women's Business Center for Women's Entrepreneurship in Delaware by 68% in less than two years

1,500 small business clients generated a combined \$488M in revenue over the last seven years for an average growth of 88%

Developed leadership development program for fortune 100 company that grew people and outcomes companywide by 10%

The Women Sell Differently Program increased sale results by an average of 15% across several Fortune 500 companies

Company Data

INCORPORATED
in 2009

STATE OF
INCORPORATION
Delaware, LLC

YEARS IN
BUSINESS
17

DUNS #
8 3 1 2 2 8 4 8 6

UEI #
M M L A C 5 8 2 7 X L 4

CAGE #
5 L R F 2

NAICS Codes
5 4 1 6 1 1 | 5 4 1 6 1 3
6 1 1 4 3 0 | 5 4 1 6 1 2
7 1 1 5 1 0 | 5 4 1 6 1 8

DIFFERENTIATORS



WE EVALUATE YOUR ORGANIZATION'S STRATEGY, SALES, INFRASTRUCTURE, SYSTEMS, SUPPORT, AND SUCCESS MINDSET THROUGH A DETAILED AUDIT AND ASSESSMENT



WE OFFER A UNIQUE APPROACH THAT INCLUDES COMBINING GROWTH, MINDSET, AND NEUROSCIENCE WITH SALES, LEADERSHIP, AND TALENT DEVELOPMENT STRATEGY



WE LEVERAGE PERFORMANCE BASED PROCESSES AND STRATEGIES



WE TAKE A STRENGTH - BASED APPROACH TO GROWING TOP TALENT



WE OFFER PROCESS REVIEWS TO REDUCE REDUNDANCY



WE OFFER SWOT AND GAP ANALYSIS TO DEFINE OPERATIONAL OBJECTIVES



WE EMPLOY OUR PROVEN FRAMEWORKS AND METHODOLOGIES TO ENHANCE CLIENT SUCCESS

Join Us On Social      

Certifications/Affiliations

